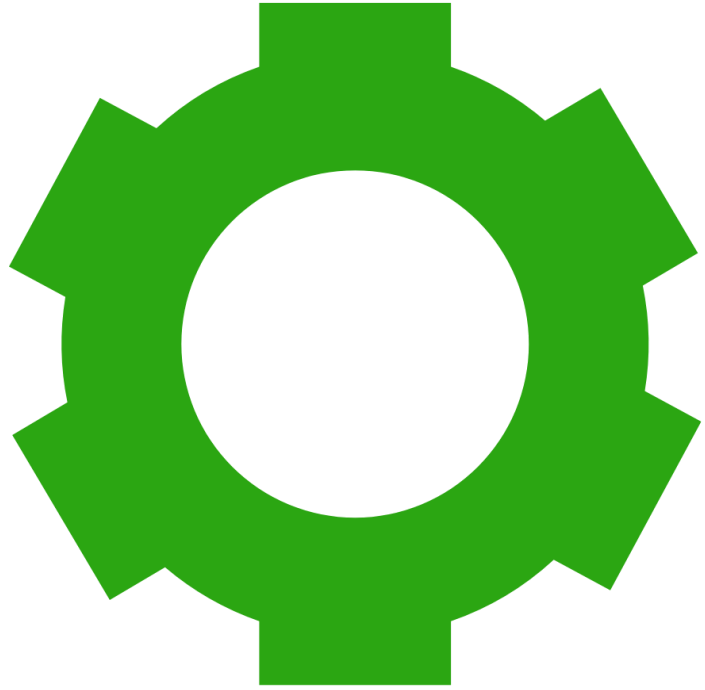


Introducing RS⁴TM
Your Gateway to B-commerce

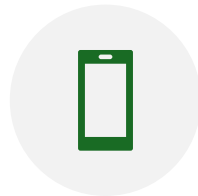


RS⁴TM

Platform Capabilities



Expanded catalog –
500,000 technology
items



Mobile App store



Managing Supply
Cabinets



Real time monitoring
of networked
printer/copier output



Managing/tracking
hardware assets

Meets the demands of today's business expectations

Cost management/risk mitigation

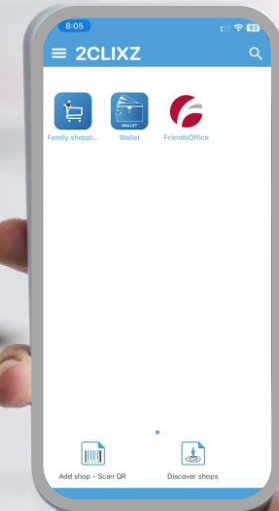
Digital transformation/technology adoption

Visibility & data management

Supply chain consistency

Environmental sustainability

Expanded product categories (one-stop-shop)



The Workplace Environment Has Changed

01

MOBILE NOW
DOMINATES AS AN
ACCESS POINT TO THE
INTERNET

02

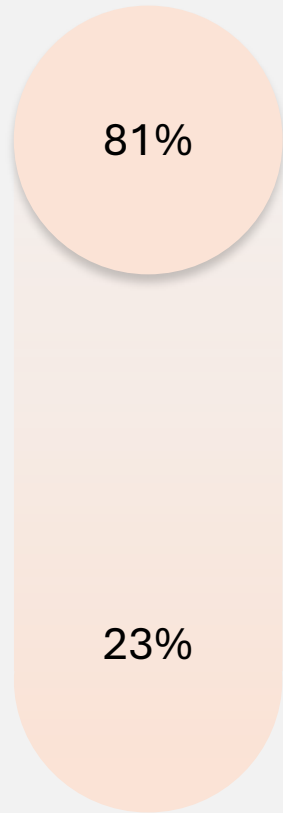
REMOTE WORKING IS
HERE TO STAY -
SIMULTANEOUSLY
DISPERSING SOME OF
THE CUSTOMER SPEND

03

FOR AN E-COMMERCE
OFFERING TO BE OF
VALUE IT MUST ALIGN
WITH THE USERS'
REQUIREMENTS

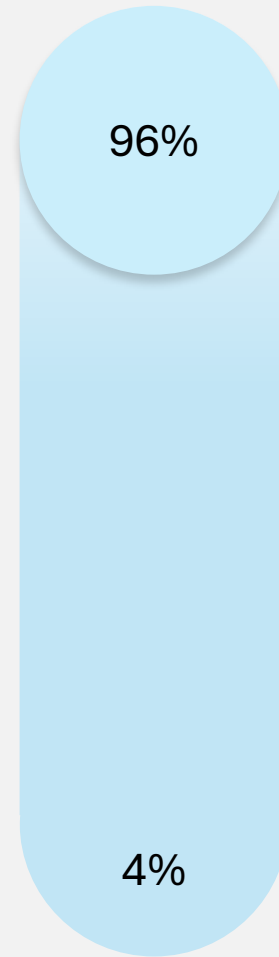
The changing mobile landscape 2010 - 2023

% of US population owning a smart phone



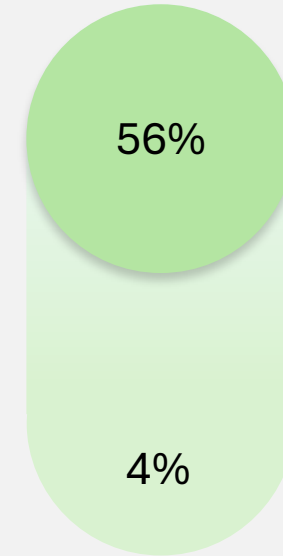
2023

% of internet access via a mobile device



2023

% of internet traffic on mobile device



2023

Inventory management and mapping
items to the catalog

Take control of the spend

- QR Codes and the Data Capture Agent



Office Supplies Cabinet




RS⁴™

 [Qr code](#)

Id a00000035420

 Security Private

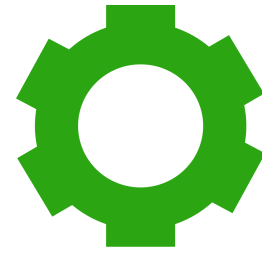
 Created May 8, 2023
12:20 PM



2CLIXZ



Ink & Toner Supplies Cabinet



RS⁴™

 [Qr code](#)

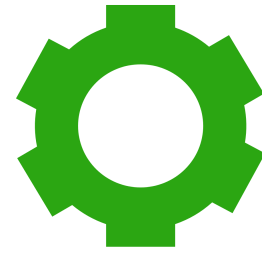
Id a00000035420
Security Private
Created May 8, 2023
12:20 PM



2CLIXZ



Janitorial Supplies Cabinet



RS⁴™

 [Qr code](#)

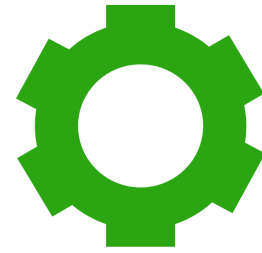
# Id	a00000035420
 Security	Private
 Created	May 8, 2023 12:20 PM



2CLIXZ




Breakroom Supplies Cabinet



RS⁴™

 [Qr code](#)

# Id	a00000035420
 Security	Private
 Created	May 8, 2023 12:20 PM

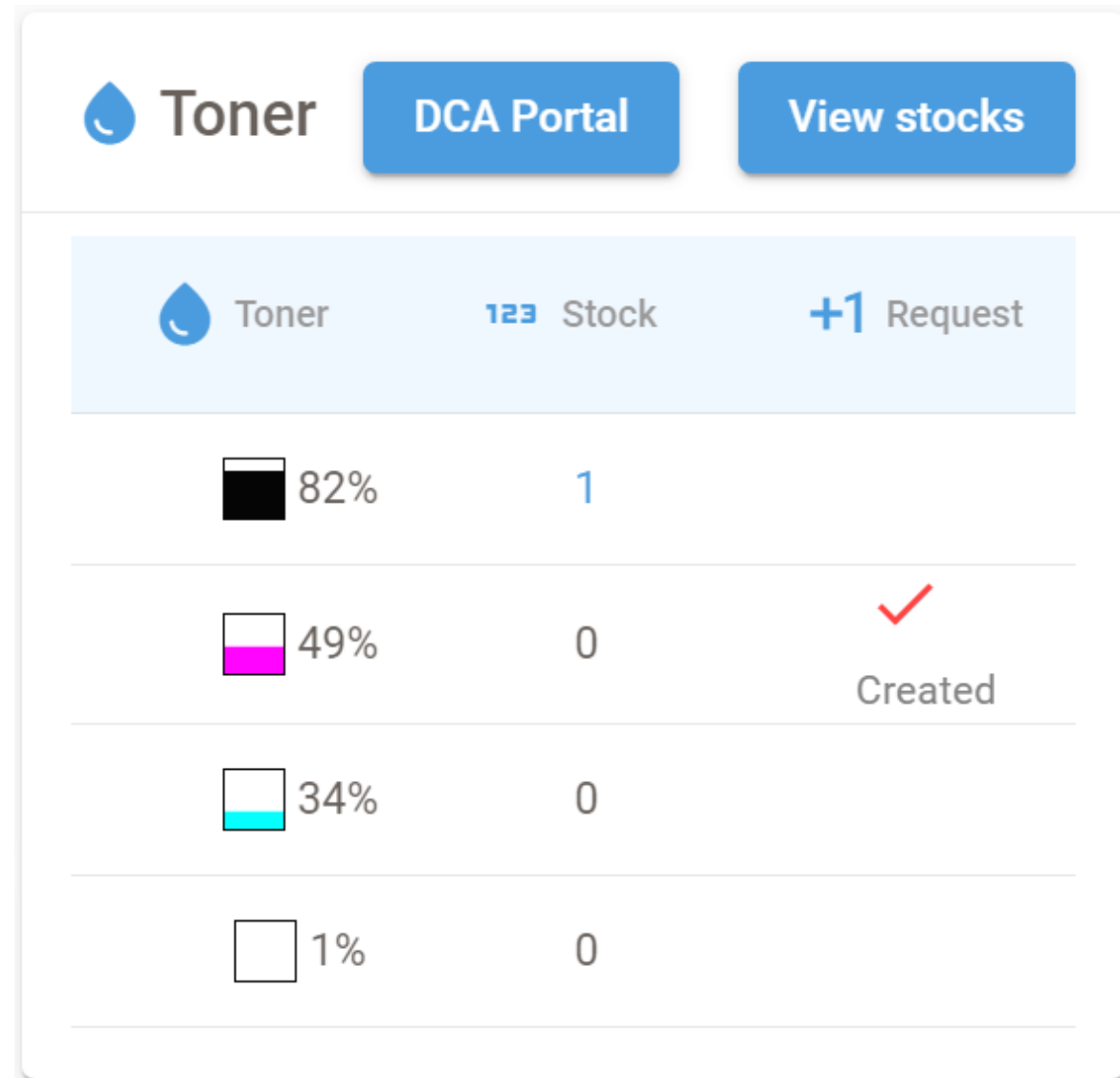


2CLIXZ



Real Time Data Capture Agent

- Just-in-Time & Auto-Fulfillment
- In combination with the QR code – install DCA on the network & map consumables
- Take advantage of Extended Service Warranties
- Bypass complicated legal agreements
- Billing options supported:
 - Transactional
 - Cost Per Page
 - Monthly billing

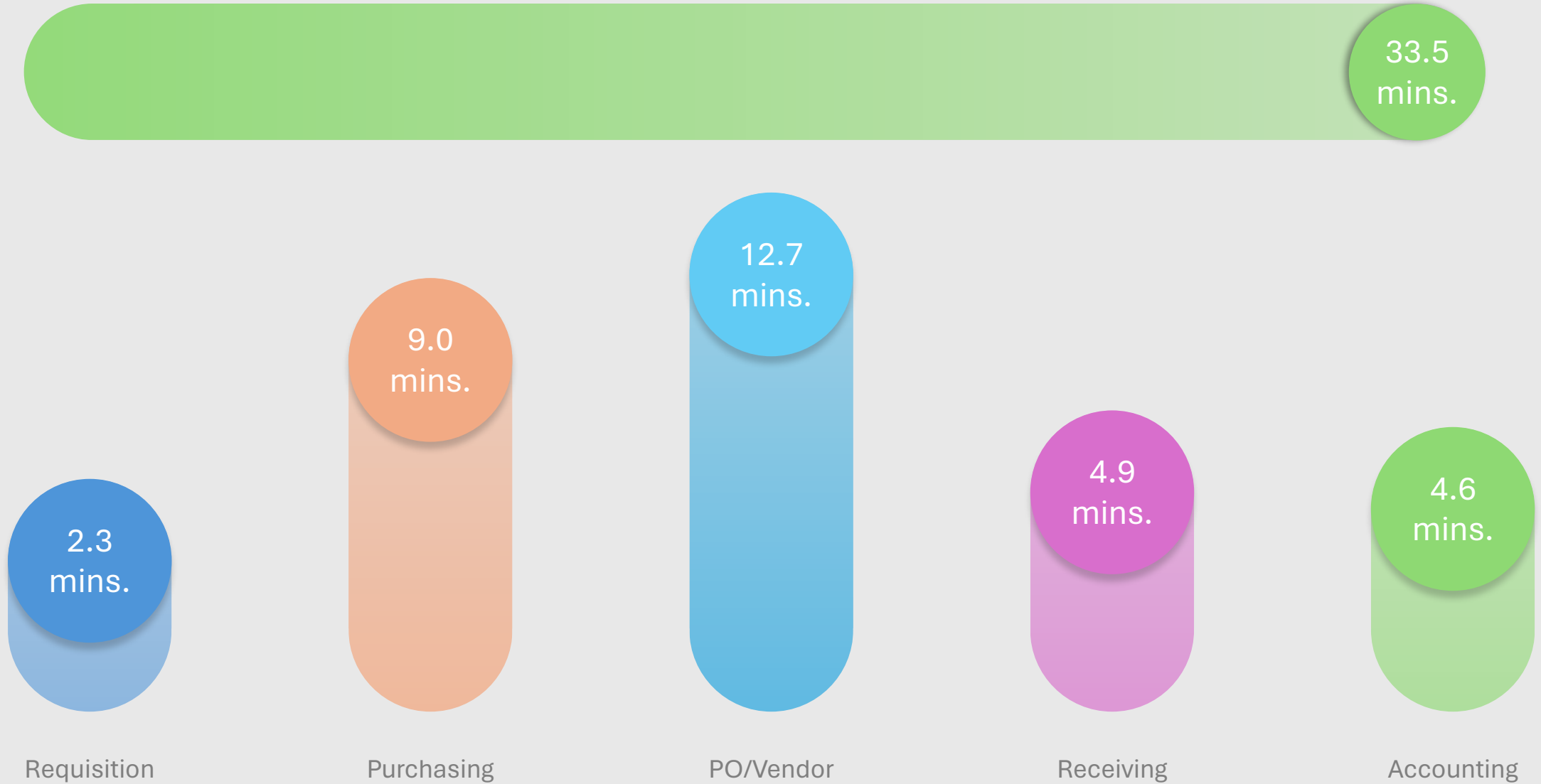


According to the American Productivity and Quality Center (APQC), top-performing procurement teams average five hours for their PO cycle time. Bottom performers average two days.

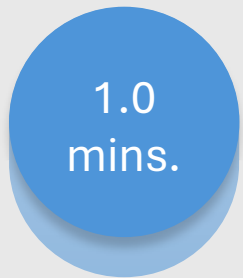
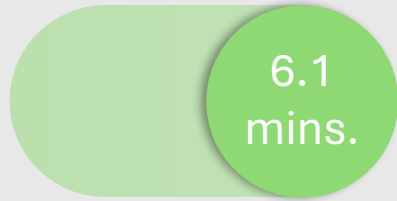
1. Reducing PO Cycle Times

Saves time / eliminates errors

Reducing the Purchase Order Cycle Time



Reducing the Purchase Order Cycle Time



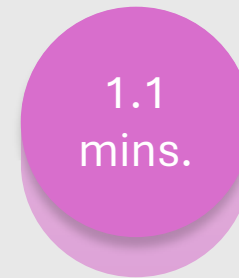
Requisition



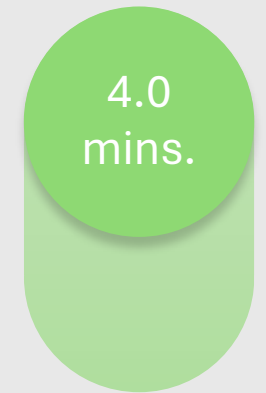
Purchasing



PO/Vendor



Receiving



Accounting

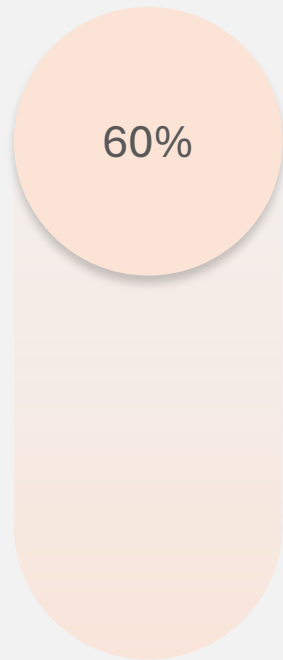
Indirect procurement, frequently called “tail spend,” is the small-dollar spending that can’t be tied to a specific project or product. This “everything else” category represents up to 80% of a company’s total purchasing activity, making indirect procurement one of the most significant cash leaks in a company.

2. Business Spend Management

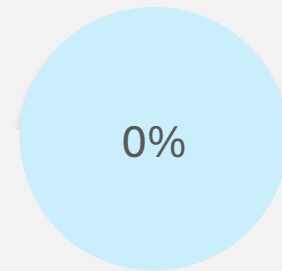
RS⁴ enables dispersed spending without loss of control

Budget Control / Spend Management

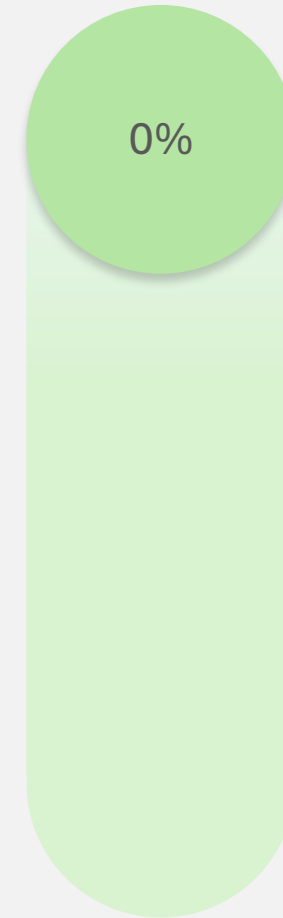
Captured Spend



Improved Cash Flow

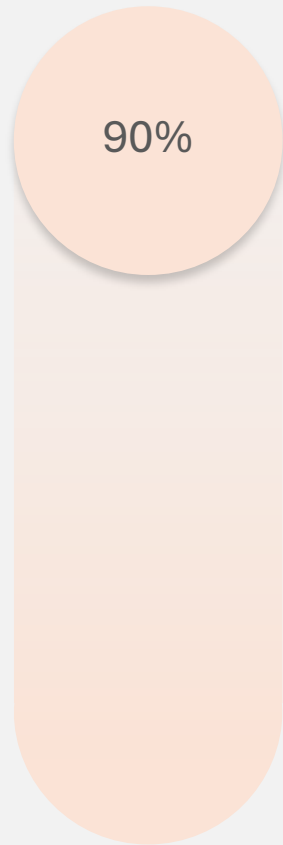


Eliminate "Rogue" Spend

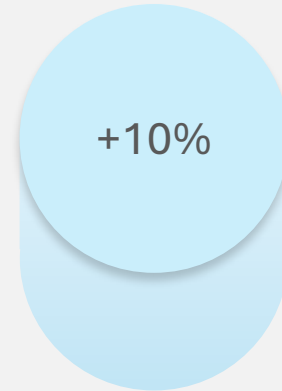


Budget Control / Spend Management

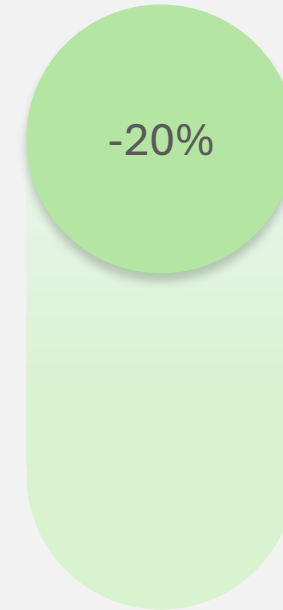
Captured Spend



Increased Cash Flow



Eliminate "Rogue"
Spend



Manufacturing a laser cartridge emits 17.5 LBS of CO². 100,000,000 toner cartridges produced annually equates to 1.75 BILLION LBS of CO². If the average cartridge is switched out while 5% of the toner remains, 87.5 MILLION pounds of CO² is unnecessarily introduced to the environment.

3. Data Capture – Cartridge Utilization

Empowers management of the printer/copier fleet and “Just-in-Time” cartridge replacement

Ink & Toner - Just-in-Time Inventory Replacement

Cost of Waste: \$880/3Mths. Annually: \$3,520

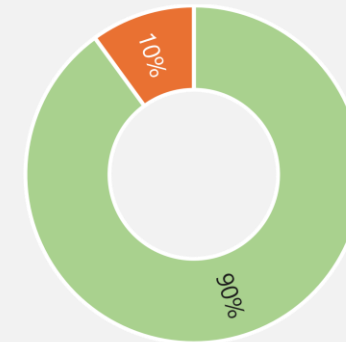
55.6K

38

474K

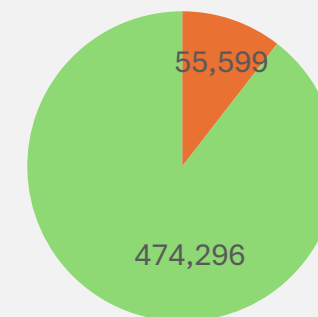
64

Average Waste



Pages Printed Pages Wasted

Wasted Pages



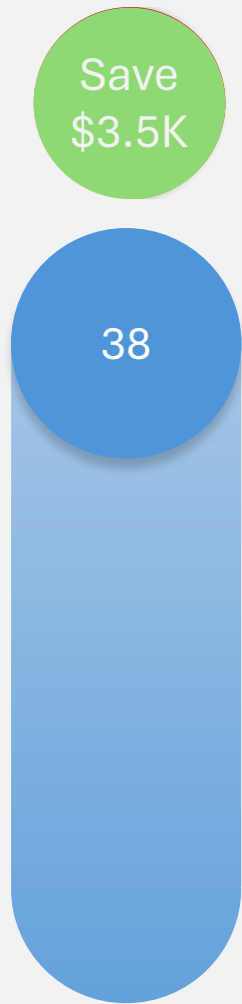
Pages Wasted Pages Printed

of
Devices

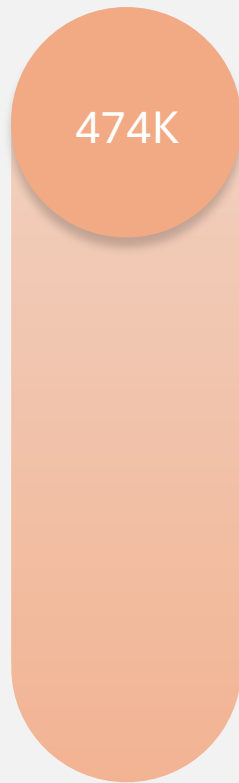
Pages
Printed

Cartridges
Replaced

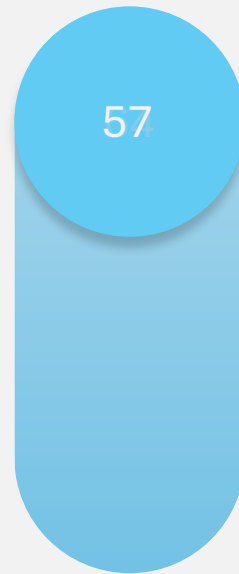
Ink & Toner - Just-in-Time Inventory Replacement



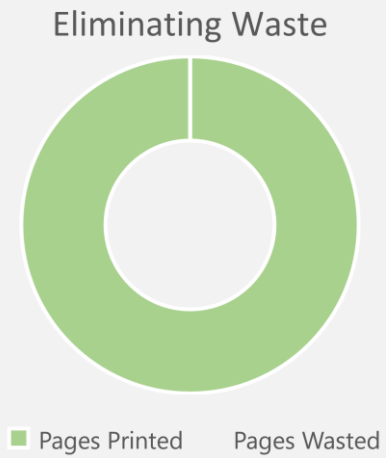
of Devices



Pages Printed



Cartridges Replaced



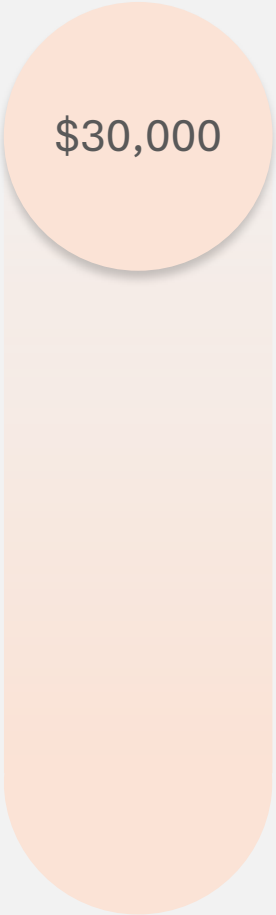
Indirect spend can account for 15-27% of revenue. According to McKinsey, this spend is often fragmented among multiple locations, business units, and categories. Many companies do not have the mechanisms or tools needed to effectively monitor or manage these expenses.

4. Reduced obsolescence

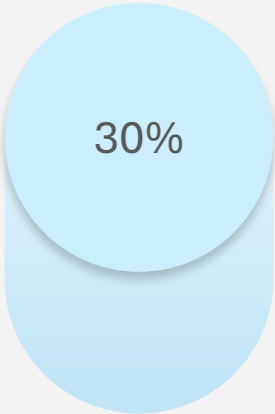
Reduce inventory, create cash, and mitigate the risk of obsolescence.

Inventory Obsolescence Mitigation – Vendor Managed Cabinets

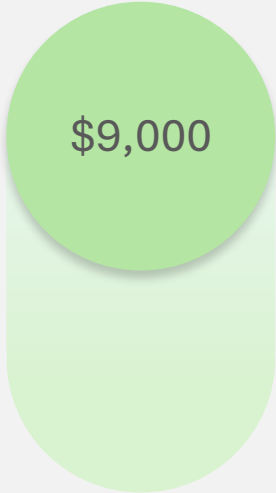
Supplies Inventory



Obsolete



Dollars at Risk

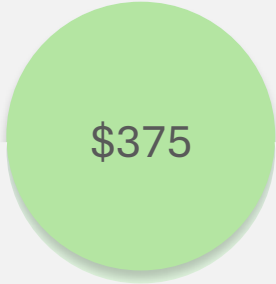
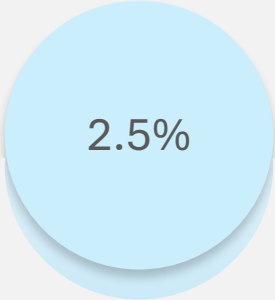
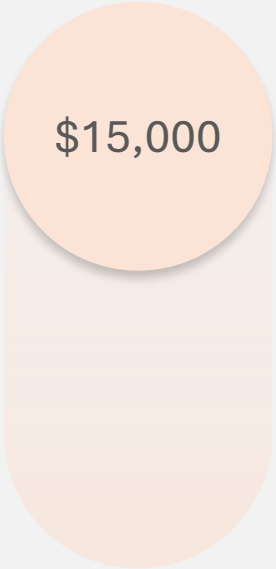


Inventory Obsolescence Mitigation – Vendor Managed Cabinets

Supplies Inventory

Obsolete

Dollars at Risk



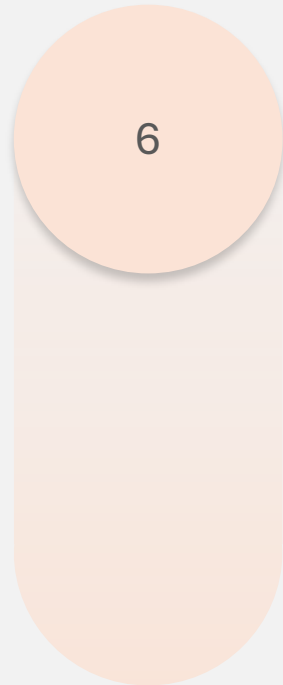
*Every gallon of diesel fuel burned produces 22.38 pounds of CO².
For a fleet of delivery trucks traveling a combined total of
250,000 miles at an average of 10 MPG, this equates to 560,000
LBS of CO²*

5. Improving environmental sustainability

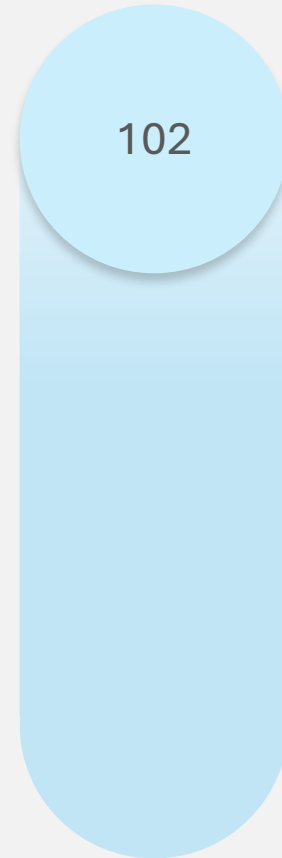
Vendor consolidation supports reduced freight movements

Increased Avg. Order Size Reduces CO² Emissions

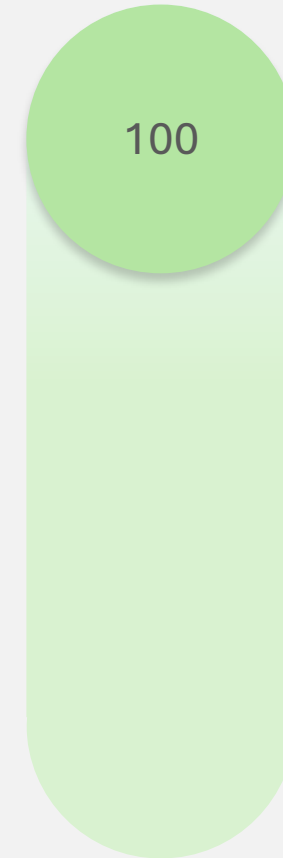
Number of Vendors



Deliveries per Year

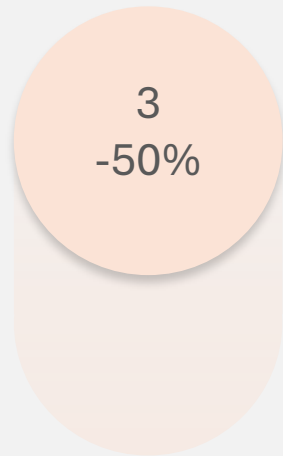


CO² Emissions

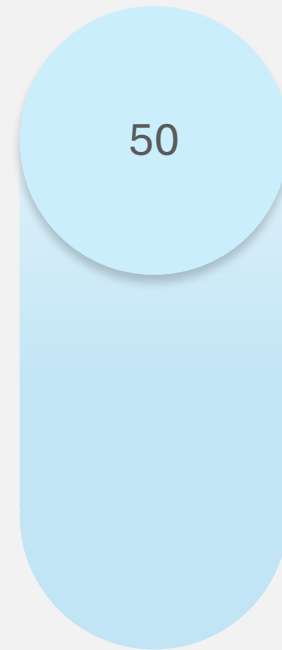


Increased Avg. Order Size Reduces CO² Emissions

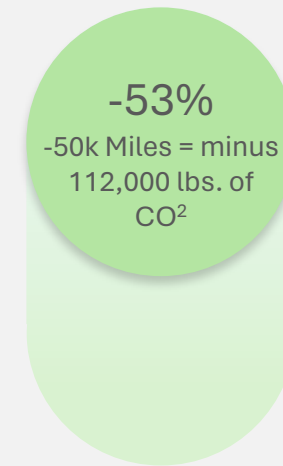
Number of Vendors



Deliveries per Year



CO² Emissions



According to SolarWinds the cost to smaller businesses of downtime falls into a range of \$137 to \$427 per minute and according to data from Dun & Bradstreet, 59% of Fortune 500 companies face a minimum of 1.6 hours of downtime per week.

6. Integrated communications system

Reduce “micro-downtimes” caused by unreported or delayed service & repair requirements that drain millions in lost profits & productivity.

Program Financial Benefits

